

BUSINESS PROPOSAL







PALFCo is a fiber processing and exporting company specializing in Pineapple Leaf Fiber (PALF), based in Chattogram, Bangladesh. Our production facility is strategically located in Rangamati, one of the country's most prominent pineapple-producing regions.

In 2025, over 15,790 hectares of land in Rangamati were cultivated with pineapples, ensuring a consistent and abundant supply of raw pineapple leaves for our fiber extraction process. This prime location enables us to operate efficiently and sustainably, with direct access to high-quality raw materials year-round.



Our Team



Our workforce consists of 72 dedicated members, including machine operators, washing staff, helpers, leaf collectors, transport personnel, and administrative staff.

Each team member brings valuable skills and experience to their role. Given the physically demanding nature of fiber processing, this work requires both strength and precision. Our team is not only hardworking but also deeply committed to quality, consistently delivering accuracy and excellence in every stage of the process.





Production Capacity

At present, PALFCo is capable of producing up to 4,000 kg of Pineapple Leaf Fiber (PALF) per month. With rising market demand and growing customer interest, we are gradually expanding our production capacity.

We have the ability to scale up to 6,000 kg/month or more based on buyer requirements. As our order volume continues to increase, we are also expanding our factory facilities day by day, ensuring we can meet future demand without compromising on quality or lead time.

Infrastructure



Power Supply:

The factory receives electricity from the local power authority (Palli Biddut Samity). In addition, a high-capacity generator is installed on-site to ensure uninterrupted operations in the event of power outages.

Water Supply:

Water requirements are met through a large, self-managed storage tank, installed by the factory. This system ensures a reliable and consistent water supply, supporting continuous production without interruption.



Factory Environment



PALFCo's factory environment is clean, safe, and well-structured to smooth and efficient support operations. The facility is equipped with proper ventilation, lighting, and organized workstations to worker comfort ensure productivity. We strictly maintain hygiene and safety standards, providing protective gear and training to all staff. Waste is managed responsibly to reduce environmental impact. Our ecofriendly and disciplined workplace encourages team collaboration and reflects our commitment to sustainable ethical and manufacturing.

Sorting Impurities

The dried fiber is first softened using specialized machinery. Each strand is then carefully handsorted to remove all impurities and weak sections. This meticulous process results in fiber that is soft, silky, untangled, and bright—shining like silver.



PALF Features



- This type of PALF is refined.
- Have no impurities.
- Have no tangle;
- Neat and Clean;
- White, soft and silky.
- Easy for final refining.



THANK YOU FOR YOUR ATTENTION

We're ready to support your sustainable sourcing needs with premium-grade Pineapple Leaf Fiber (PALF).

Contact Us

Address: Bashar Square, Ex M-Court (6th Floor), 108 Agrabad C/A, Chattogram,

Bangladesh

Phone: +880-1815916102 (WhatsApp)

Email: info@palfco.com Website: <u>www.palfco.com</u>